



## **Dana Recognized with Awards from Four Major Off-Highway Vehicle Manufacturers**

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MAUMEE, Ohio, April 18, 2017 /PRNewswire/ -- Dana Incorporated (NYSE: DAN) today announced that the company recently earned major supplier awards from Manitou Group, John Deere, Hyster-Yale, and AGCO, recognizing the company's commitment to excellence and continuous improvement. Together, these four original-equipment manufacturers represent 16 brands across the construction, agriculture, forestry, and material-handling markets.



"Dana's strategic commitment to growing our business through customer centricity is evident in our highly-valued relationships with vehicle and equipment manufacturers," said Aziz Aghili, president of Dana Off-Highway Drive and Motion Technologies. "These awards are proof that Dana truly collaborates with global companies that share our mission to lead the industry with innovative technology that improves vehicle performance and buyer satisfaction."

### **Manitou Group**

During the company's yearly supplier meeting in Nantes, France, Manitou Group recognized Dana as the "Best Supplier of 2016" out of more than 1,600 companies that supply components to the off-highway vehicle manufacturer. This award acknowledges Dana's product quality, timely delivery, extended warranty services, global supply chain support, and close engineering relationship.

"We have worked with Dana on product developments for the past five years, and we have built a truly collaborative and efficient relationship," said Laurent Gobinet, VP Sourcing for Manitou Group. "Dana's performance as a supplier fully aligns with the Manitou Group's vision, values, and expectations. Together, we are now in a position to share strategic approaches in order to create more value for our customers, and we look forward to partnering with Dana into the future."

### **John Deere**

At John Deere Supplier Day events, Dana facilities in Crescentino, Italy, and Gravataí, Brazil, were awarded "Partner-Level Supplier for 2016" in the John Deere Achieving Excellence Program. This recognition signifies the company's highest supplier rating, indicating that the plants go above and beyond performance standards, reach world-class levels, and demonstrate a measurable effect on customer satisfaction.

Dana's Crescentino facility supplies driveshafts for the construction and forestry divisions of John Deere, while Dana's Gravataí plant produces modular axles for agriculture equipment.

### **Hyster-Yale**

Hyster-Yale recognized Dana with the company's "Continuous Improvement Award," which recognizes suppliers who are actively engaged in quality improvement, have shown a significant or sustained improvement during the past year, and are committed to prevention of recurrence. In 2016, Dana delivered zero defective parts per million, a significant achievement given the complexity of the products supplied.

### **AGCO**

At AGCO's recent European Supplier Day, Dana was recognized for "Logistics Performance," acknowledging the company's commitment, flexibility, and proactive approach in the region. Dana supplies axles and driveshafts to AGCO for agricultural equipment produced under the Challenger, Fendt, GSI, Massey Ferguson, and Valtra brands.

### **About Dana Incorporated**

Dana is a world leader in highly engineered solutions for improving the efficiency, performance, and sustainability of powered vehicles and machinery. Dana supports the passenger vehicle, commercial truck, and off-highway markets, as well as industrial and stationary equipment applications. Founded in 1904, Dana employs approximately 27,000 people in 34 countries on six continents who are committed to delivering long-term value to customers. The company reported sales of more than \$5.8 billion in 2016. Based in Maumee, Ohio, the company's operations were selected as a 2017 "Top Workplace" in Northwest Ohio and Southeast Michigan by *The (Toledo) Blade*. For more information, please visit [dana.com](http://dana.com).

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/dana-recognized-with-awards-from-four-major-off-highway-vehicle-manufacturers-300440352.html>

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