Quarterly Financial Information and Reconciliations of Non-GAAP Financial Measures

Non-GAAP Financial Measures

Adjusted EBITDA is a non-GAAP financial measure which we have defined as net income (loss) before interest, income taxes, depreciation, amortization, equity grant expense, restructuring expense, non-service cost components of pension and other postretirement benefit costs and other adjustments not related to our core operations (gain/loss on debt extinguishment, pension settlements, divestitures, impairment, etc.). Adjusted EBITDA is a measure of our ability to maintain and continue to invest in our operations and provide shareholder returns. We use adjusted EBITDA in assessing the effectiveness of our business strategies, evaluating and pricing potential acquisitions and as a factor in making incentive compensation decisions. In addition to its use by management, we also believe adjusted EBITDA is a measure widely used by securities analysts, investors and others to evaluate financial performance of our company relative to other Tier 1 automotive suppliers. Adjusted EBITDA should not be considered a substitute for earnings (loss) before income taxes, net income (loss) or other results reported in accordance with GAAP. Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies.

Adjusted net income (loss) attributable to the parent company is a non-GAAP financial measure which we have defined as net income (loss) attributable to the parent company, excluding any discrete income tax items, restructuring charges, amortization expense and other adjustments not related to our core operations (as used in adjusted EBITDA), net of any associated income tax effects. This measure is considered useful for purposes of providing investors, analysts and other interested parties with an indicator of ongoing financial performance that provides enhanced comparability to net income (loss) attributable to the parent company reported by other companies. Adjusted net income (loss) attributable to the parent company reported in accordance with GAAP.

Diluted adjusted EPS is a non-GAAP financial measure which we have defined as adjusted net income (loss) attributable to the parent company divided by adjusted diluted shares. We define adjusted diluted shares as diluted shares as determined in accordance with GAAP based on adjusted net income (loss) attributable to the parent company. This measure is considered useful for purposes of providing investors, analysts and other interested parties with an indicator of ongoing financial performance that provides enhanced comparability to EPS reported by other companies. Diluted adjusted EPS is neither intended to represent nor be an alternative measure to diluted EPS reported in accordance with GAAP.

Free cash flow is a non-GAAP financial measure which we have defined as net cash provided by (used in) operating activities less purchases of property, plant and equipment. We believe free cash flow is useful to investors in evaluating the operational cash flow of the company inclusive of the spending required to maintain the operations. Free cash flow is not intended to represent nor be an alternative to the measure of net cash provided by (used in) operating activities reported in accordance with GAAP. Free cash flow may not be comparable to similarly titled measures reported by other companies.

The accompanying financial information provides reconciliations of adjusted EBITDA, diluted adjusted EPS and free cash flow to the most directly comparable financial measures calculated and presented in accordance with GAAP. We have not provided a reconciliation of our adjusted EBITDA and diluted adjusted EPS outlook to the most comparable GAAP measures of net income (loss) and diluted EPS. Providing net income (loss) and diluted EPS guidance is potentially misleading and not practical given the difficulty of projecting event driven transactional and other non-core operating items that are included in net income (loss) and diluted EPS, including restructuring actions, asset impairments and certain income tax adjustments. The accompanying reconciliations of these non-GAAP measures with the most comparable GAAP measures for the historical periods presented are indicative of the reconciliations that will be prepared upon completion of the periods covered by the non-GAAP guidance.

Consolidated Statement of Operations (Unaudited)

For the Three Months Ended September 30, 2024 and 2023

	Three Months Ended					
(In millions, except per share amounts)	September 30,) <u>, </u>		
		2024		2023		
Net sales	\$	2,476	\$	2,669		
Costs and expenses						
Cost of sales		2,231		2,433		
Selling, general and administrative expenses		130		126		
Amortization of intangibles		3		3		
Restructuring charges, net		24		17		
Adjustment of loss on disposal group previously held for sale		4				
Other income (expense), net		(4)	1			
Earnings before interest and income taxes	· ·	88		91		
Interest income		4	5			
Interest expense		40		41		
Earnings before income taxes	· ·	52		55		
Income tax expense		43		33		
Equity in earnings of affiliates		2		3		
Net income	· ·	11		25		
Less: Noncontrolling interests net income		7		8		
Less: Redeemable noncontrolling interests net loss		-		(2)		
Net income attributable to the parent company	\$	4	\$	19		
Net income per share available to common stockholders						
Basic	\$	0.03	\$	0.13		
Diluted	\$	0.03	\$	0.13		
Weighted-average shares outstanding - Basic		145.0		144.3		
Weighted-average shares outstanding - Diluted		145.1		144.7		

Consolidated Statement of Operations (Unaudited) For the Nine Months Ended September 30, 2024 and 2023

	Nine Months Ended			
(In millions, except per share amounts)	September 30,			
		2024		2023
Net sales	\$	7,949	\$	8,061
Costs and expenses				
Cost of sales		7,205		7,325
Selling, general and administrative expenses		401		410
Amortization of intangibles		10		10
Restructuring charges, net		41		21
Loss on disposal group previously held for sale		(26)		
Other income (expense), net		(4)		10
Earnings before interest and income taxes		262		305
Loss on extinguishment of debt				(1)
Interest income		10		14
Interest expense		118		114
Earnings before income taxes		154		204
Income tax expense		134		118
Equity in earnings of affiliates		7		6
Net income		27		92
Less: Noncontrolling interests net income		17		17
Less: Redeemable noncontrolling interests net loss		(13)		(2)
Net income attributable to the parent company	\$	23	\$	77
Net income per share available to common stockholders				
Basic	\$	0.16	\$	0.53
Diluted	\$	0.16	\$	0.53
Weighted-average shares outstanding - Basic		144.9		144.2
Weighted-average shares outstanding - Diluted		145.0		144.5

Consolidated Statement of Comprehensive Income (Unaudited) For the Three Months Ended September 30, 2024 and 2023

(In millions)	September 30,			
	2024		2023	
Net income	\$	11	\$	25
Other comprehensive income (loss), net of tax:				
Currency translation adjustments		14		(24)
Hedging gains and losses		(7)		(21)
Defined benefit plans		1		(1)
Other comprehensive Income (loss)		8		(46)
Total comprehensive income (loss)		19		(21)
Less: Comprehensive income attributable to noncontrolling interests		(7)		(7)
Less: Comprehensive loss attributable to redeemable noncontrolling interests	<u> </u>			4
Comprehensive income (loss) attributable to the parent company	\$	12	\$	(24)

Three Months Ended

Consolidated Statement of Comprehensive Income (Unaudited) For the Nine Months Ended September 30, 2024 and 2023

	Nine Months Ended					
(In millions)	September 30,					
	20	024	20	023		
Net income	\$	27	\$	92		
Other comprehensive income (loss), net of tax:						
Currency translation adjustments		(52)		(6)		
Hedging gains and losses		(35)		(3)		
Defined benefit plans		6				
Other comprehensive loss		(81)		(9)		
Total comprehensive income (loss)		(54)		83		
Less: Comprehensive income attributable to noncontrolling interests		(16)		(16)		
Less: Comprehensive loss attributable to redeemable noncontrolling interests		17		4		
Comprehensive income (loss) attributable to the parent company	\$	(53)	\$	71		

Consolidated Balance Sheet (Unaudited) As of September 30, 2024 and December 31, 2023

(In millions, except share and per share amounts)	•	ember 30,	December 31,		
		2024	2023		
Assets					
Current assets					
Cash and cash equivalents	\$	419	\$	529	
Accounts receivable					
Trade, less allowance for doubtful accounts of \$11 in 2024 and \$16 in 2023		1,463		1,371	
Other		227		280	
Inventories		1,714		1,676	
Other current assets		231		247	
Total current assets		4,054		4,103	
Goodwill		263		263	
Intangibles		160		182	
Deferred tax assets		518		516	
Other noncurrent assets		176		140	
Investments in affiliates		126		123	
Operating lease assets		304		327	
Property, plant and equipment, net		2,258		2,311	
Total assets	\$	7,859	\$	7,965	
Liabilities, redeemable noncontrolling interests and equity					
Current liabilities					
Short-term debt	\$	23	\$	22	
Current portion of long-term debt		212		35	
Accounts payable		1,689		1,756	
Accrued payroll and employee benefits		269		288	
Taxes on income		62		86	
Current portion of operating lease liabilities		44		42	
Other accrued liabilities		417		373	
Total current liabilities		2,716		2,602	
Long-term debt, less debt issuance costs of \$21 in 2024 and \$24 in 2023		2,436		2,598	
Noncurrent operating lease liabilities		270		284	
Pension and postretirement obligations		323		334	
Other noncurrent liabilities		366		319	
Total liabilities	-	6,111	6,137		
Commitments and contingencies	-				
Redeemable noncontrolling interests		205		191	
Parent company stockholders' equity					
Preferred stock, 50,000,000 shares authorized, \$0.01 par value,					
no shares outstanding		_		_	
Common stock, 450,000,000 shares authorized, \$0.01 par value,					
144,978,881 and 144,386,484 shares outstanding		2		2	
Additional paid-in capital		2,274		2,255	
Retained earnings		283		317	
Treasury stock, at cost (831,871 and 474,981 shares)		(13)		(9)	
Accumulated other comprehensive loss		(1,066)		(990)	
Total parent company stockholders' equity	-	1,480	-	1,575	
		63		1,373	
Noncontrolling interests Total equity	-	1,543	-	1,637	
Total liabilities, redeemable noncontrolling interests and equity	\$	7,859	\$	7,965	
Total liabilities, redeciliable honcontrolling interests and equity	φ	1,008	φ	1,905	

Consolidated Statement of Cash Flows (Unaudited) For the Three Months Ended September 30, 2024 and 2023

(In millions)	September 30,			ieu
	2	024		023
Operating activities				
Net income	\$	11	\$	25
Depreciation		97		101
Amortization		5		6
Amortization of deferred financing charges		1		1
Earnings of affiliates, net of dividends received		(1)		(1)
Stock compensation expense		7		5
Deferred income taxes		(11)		(16)
Pension expense, net		5		2
Change in working capital		(66)		3
Adjustment of loss on disposal group previously held for sale		(4)		
Other, net		(9)		(14)
Net cash provided by operating activities		35		112
Investing activities				
Purchases of property, plant and equipment		(46)		(117)
Proceeds from sale of property, plant and equipment		3		(2)
Settlements of undesignated derivatives		(1)		(6)
Other, net		16		(13)
Net cash used in investing activities		(28)		(138)
Financing activities				
Net change in short-term debt		4		2
Proceeds from long-term debt		1		
Repayment of long-term debt		(5)		(3)
Dividends paid to common stockholders		(14)		(14)
Distributions to noncontrolling interests		(12)		(7)
Contributions from redeemable noncontrolling interests				1
Other, net				1
Net cash used in financing activities		(26)		(20)
Net decrease in cash, cash equivalents and restricted cash		(19)		(46)
Cash, cash equivalents and restricted cash – beginning of period		440		503
Effect of exchange rate changes on cash balances		14		(17)
Cash, cash equivalents and restricted cash – end of period	\$	435	\$	440

Three Months Ended

Consolidated Statement of Cash Flows (Unaudited) For the Nine Months Ended September 30, 2024 and 2023

	Nine Months Ended			led
(In millions)		Septem	ber 30,	
	2	2024	2	2023
Operating activities				
Net income	\$	27	\$	92
Depreciation		304		287
Amortization		16		17
Amortization of deferred financing charges		4		4
Write-off of deferred financing costs				1
Earnings of affiliates, net of dividends received		(4)		(4)
Stock compensation expense		21		19
Deferred income taxes		18		(46)
Pension expense, net		1		4
Change in working capital		(261)		(169)
Loss on disposal group previously held for sale		26		
Other, net		(4)		(7)
Net cash provided by operating activities		148		198
Investing activities				
Purchases of property, plant and equipment		(227)		(359)
Proceeds from sale of property, plant and equipment		7		
Settlements of undesignated derivatives		(5)		(10)
Other, net		20		(14)
Net cash used in investing activities		(205)		(383)
Financing activities				
Net change in short-term debt				(15)
Proceeds from long-term debt		1		458
Repayment of long-term debt		(35)		(207)
Deferred financing payments				(9)
Dividends paid to common stockholders		(43)		(43)
Distributions to noncontrolling interests		(17)		(10)
Collection of note receivable from redeemable noncontrolling interest		11		
Contributions from redeemable noncontrolling interests		18		18
Other, net		9		(3)
Net cash provided by (used in) financing activities		(56)		189
Net increase (decrease) in cash, cash equivalents and restricted cash		(113)		4
Cash, cash equivalents and restricted cash – beginning of period		563		442
Effect of exchange rate changes on cash balances		(15)		(6)
Cash, cash equivalents and restricted cash – end of period	\$	435	\$	440

Reconciliation of Net Cash Provided By Operating Activities to Free Cash Flow (Unaudited)

(In millions)	Т	Three Months Ended September 30,			
	2024			2023	
Net cash provided by operating activities	\$	35	\$	112	
Purchases of property, plant and equipment		(46)		(117)	
Free cash flow	\$	(11)	\$	(5)	
(In millions)		Nine Months Ended September 30,			
	2024			2023	
Net cash provided by operating activities	\$	148	\$	198	
Purchases of property, plant and equipment		(227)		(359)	
Free cash flow	\$	(79)	\$	(161)	

DANA INCORPORATED Segment Sales and Segment EBITDA (Unaudited) For the Three Months Ended September 30, 2024 and 2023

	Three Months Ended			
(In millions)	September 30,			
	2024			2023
Sales				
Light Vehicle	\$	1,033	\$	1,084
Commercial Vehicle		494		535
Off-Highway		627		739
Power Technologies		322		311
Total Sales	\$	2,476	\$	2,669
Segment EBITDA		_		
Light Vehicle	\$	78	\$	75
Commercial Vehicle		26		29
Off-Highway		103		110
Power Technologies		26		28
Total Segment EBITDA		233		242
Corporate expense and other items, net		(1)		
Adjusted EBITDA	\$	232	\$	242

DANA INCORPORATED Segment Sales and Segment EBITDA (Unaudited) For the Nine Months Ended September 30, 2024 and 2023

		Nine Months Ended			
(In millions)	September 30,				
		2024		2023	
Sales	<u> </u>				
Light Vehicle	\$	3,263	\$	3,112	
Commercial Vehicle		1,545		1,583	
Off-Highway		2,154		2,423	
Power Technologies		987		943	
Total Sales	\$	7,949	\$	8,061	
Segment EBITDA					
Light Vehicle	\$	229	\$	190	
Commercial Vehicle		66		74	
Off-Highway		334		359	
Power Technologies		75		70	
Total Segment EBITDA	<u> </u>	704		693	
Corporate expense and other items, net		(5)		(4)	
Adjusted EBITDA	\$	699	\$	689	

Reconciliation of Segment and Adjusted EBITDA to Net Income (Unaudited) For the Three Months Ended September 30, 2024 and 2023

	Three Months Ended			
(In millions)	September 30,			
	2024			2023
Segment EBITDA	\$	233	\$	242
Corporate expense and other items, net		(1)		
Adjusted EBITDA		232		242
Depreciation		(97)		(101)
Amortization		(5)		(6)
Non-service cost components of pension and OPEB costs		(8)		(4)
Restructuring charges, net		(24)		(17)
Stock compensation expense		(7)		(5)
Strategic transaction expenses		(1)		(2)
Loss on sale of property, plant and equipment				(1)
Distressed supplier costs				(14)
Adjustment of loss on disposal group previously held for sale		4		
Other items		(6)		(1)
Earnings before interest and income taxes		88		91
Interest income		4		5
Interest expense		40		41
Earnings before income taxes		52		55
Income tax expense		43		33
Equity in earnings of affiliates		2		3
Net income	\$	11	\$	25

Reconciliation of Segment and Adjusted EBITDA to Net Income (Unaudited) For the Nine Months Ended September 30, 2024 and 2023

	Nine Months Ended			
(In millions)	September 30,			
	2024			2023
Segment EBITDA	\$	704	\$	693
Corporate expense and other items, net		(5)		(4)
Adjusted EBITDA		699		689
Depreciation		(304)		(287)
Amortization		(16)		(17)
Non-service cost components of pension and OPEB costs		(14)		(10)
Restructuring charges, net		(41)		(21)
Stock compensation expense		(21)		(19)
Strategic transaction expenses		(5)		(4)
Loss on sale of property, plant and equipment		(5)		(1)
Distressed supplier costs				(26)
Loss on disposal group previously held for sale		(26)		
Other items		(5)		1
Earnings before interest and income taxes		262		305
Loss on extinguishment of debt				(1)
Interest income		10		14
Interest expense		118		114
Earnings before income taxes		154		204
Income tax expense		134		118
Equity in earnings of affiliates		7		6
Net income	\$	27	\$	92

Reconciliation of Net Income Attributable to the Parent Company to Adjusted Net Income Attributable to the Parent Company and Diluted Adjusted EPS (Unaudited)

For the Three Months Ended September 30, 2024 and 2023

(In millions, except per share amounts)

	Three Months Ended September 30,			
Net income attributable to the parent company				
	2024		2023	
	\$	4	\$	19
Items impacting income before income taxes:				
Amortization		5		5
Restructuring charges, net		24		17
Strategic transaction expenses		1		2
Distressed supplier costs				14
Adjustment of loss on disposal group previously held for sale		(4)		
Other items		3		2
Items impacting income taxes:				
Net income tax expense on items above		(15)		(16)
Adjusted net income attributable to the parent company	\$	18	\$	43
Diluted shares - as reported		145.1		144.7
Adjusted diluted shares		145.1		144.7
Diluted adjusted EPS	\$	0.12	\$	0.30

Reconciliation of Net Income Attributable to the Parent Company to Adjusted Net Income Attributable to the Parent Company and Diluted Adjusted EPS (Unaudited)

For the Nine Months Ended September 30, 2024 and 2023

(In millions, except per share amounts)

	Nine Months Ended September 30,				
		2024		2023	
Net income attributable to the parent company	\$	23	\$	77	
Items impacting income before income taxes:					
Amortization		15		15	
Restructuring charges, net		41		21	
Strategic transaction expenses		5		4	
Distressed supplier costs				26	
Loss on disposal group previously held for sale		26			
Other items				2	
Items impacting income taxes:					
Net income tax expense on items above		(34)		(26)	
Income tax expense attributable to various discrete tax matters		24		14	
Adjusted net income attributable to the parent company	\$	100	\$	133	
Diluted shares - as reported		145.0		144.5	
Adjusted diluted shares		145.0		144.5	
Diluted adjusted EPS	\$	0.69	\$	0.92	