

Dana Holding Corporation 2014 Fourth Quarter Earnings Conference Call

February 19, 2015

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Introduction	Craig Barber Director, Investor Relations
Business Update	Roger Wood President and Chief Executive Officer
Financial Review	Bill Quigley Executive Vice President and Chief Financial Officer
Q&A Session	Includes: Mark Wallace Executive Vice President and Group President, On-Highway Driveline Technologies

2014 Highlights



- Sales of \$6.617 billion
- Net Income of \$319 million
 - Diluted Adjusted EPS: \$1.99
- Adjusted EBITDA of \$746 million
 - 11.3% Margin

YGR 485

- Record Margin Performance
- Free Cash Flow of \$276 million

- Significant Shareholder Return
 - 2014 Share Repurchases \$260 million
 - Over \$1 billion Returned to Date*
 - Divested Venezuelan Operations
 - Successful New Product Launches
 - Continued to Win New Business
 - 3 Year Backlog Grew to \$730 million

*Program inception through 12/31/14

Key Light Vehicle Program Launches





Dana Products Driving Award-Winning Vehicles Light Vehicle Driveline and Power Technologies





Dana Products Driving Award-Winning Vehicles Commercial Vehicle



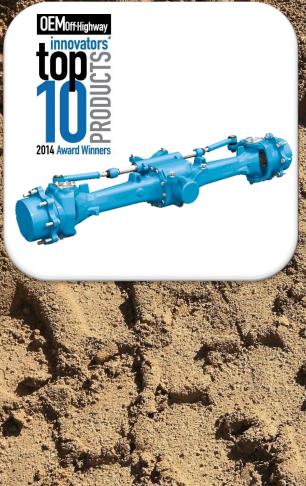


Dana Products Winning Awards Off-Highway



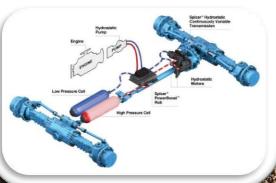


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"Spicer® PowerBoost® technology named a "finalist" for the Intermat Innovation Awards

INTER AT



Caterpillar Quality Excellence Process Award



Rovereto, Italy Off-Highway Plant

CATERPILLAR°

Supplier Quality Excellence Process

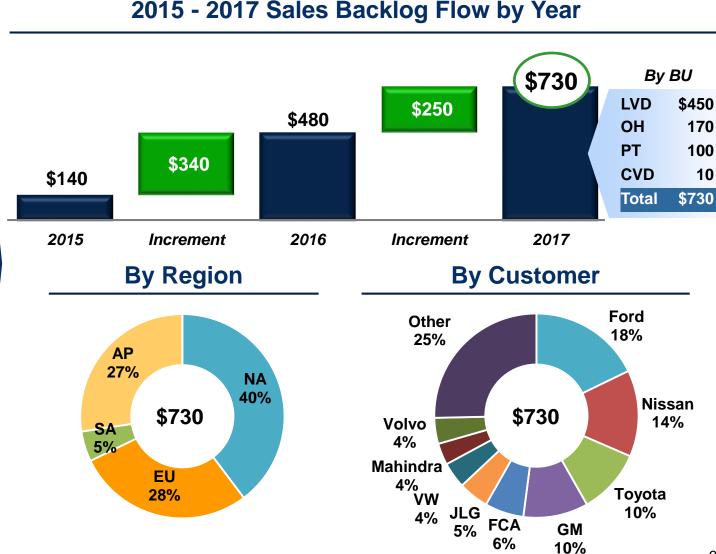
Sales Backlog Continues to Grow



(\$ in millions)

Sales Backlog Driving Top-Line Growth in Excess of Market Factors

Represents new business awards, net of any known losses. Excludes replacement business wins.



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2015 Market Expectations Dana Sales Impact Compared to 2014



North America

Continued Market Strength

- Light Vehicles
- Commercial Vehicles
- Construction Equipment

Europe

- Expect Relatively Flat Demand
 - FX headwinds impacting Off-Highway / Power Technologies
 - Agricultural demand lower ~1%

South America

Continued Economic Volatility

- Brazil: Soft commercial vehicle market and FX headwinds
- Argentina: FX headwinds for Light Vehicle Driveline



Asia Pacific

Expect Modest Growth

- India: Commercial Vehicle and Light Vehicle Driveline
- Thailand: Light Vehicle
- China: Off Highway Demand flat

New Business and Market Offsetting Currency Headwinds



Trajectory set for profitable growth

- \$730M+ of new business coming on-line through 2017
- 2016 expected Adjusted EBITDA exit rate of 13%+
- Investing for future
 - Capital investments in 2015 supporting new business growth
 - Supply chain improvements providing efficiencies

Strong cash flow generation

- Strong balance sheet providing flexibility for continued business investment and shareholder value initiatives
- Pursuing and investing in technology and innovation





Financial Review 2014 Fourth Quarter and Full Year

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2014 Fourth Quarter Actions



- Divested Venezuela operations
- Completed voluntary U.S. pension plan settlement program
- Successful tender and refinancing of long term senior unsecured notes
- Partial release of U.S. deferred tax valuation allowance

	_	Q4	 ull Year
2013 Net Income (attributable to Dana)	\$	42	\$ 244
Nonrecurring Items			
Venezuela Divestiture		\$ (77)	\$ (77)
Pension Settlement Charges		(42)	(42)
Debt Refinancing		(19)	 (19)
Total Nonrecurring Charges	\$	(138)	\$ (138)
Tax Benefit - Val. Allow Release	\$	179	\$ 179
Improvement	\$	26	\$ 34
2014 Net Income (attributable to Dana)	\$	109	\$ 319

Financial Results – 2014 Fourth Quarter



(\$ in millions, except EPS)	Fourth Quarter					
		2014		2013	С	hange
Sales	\$	1,582	\$	1,624	\$	(42)
Adjusted EBITDA		178		174		4
Margin		11.3%		10.7%		60 bps
Certain Nonrecurring Charges*		(138)		-		(138)
Income from Cont. Ops Before Int. Exp.		(22)		95		(117)
Income Tax Benefit (Expense)**		166		(23)		189
Net Income (attributable to Dana)		109		42		67
Diluted Adjusted EPS (excludes nonrecurring charges)	\$	0.53	\$	0.49	\$	0.04
Capital Spend		90		86		4
Free Cash Flow		118		198		(80)

*Includes loss on disposal of Venezuelan operations, \$(77); pension settlements, \$(42); loss on extinguishment of debt, \$(19) in 2014 ** Includes \$179 benefit for a partial release of U.S. deferred tax valuation allowance in 2014

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Q4 2014 Performance



(\$ in millions)				Fou	rth Quarter	P		
			2014		2013	Ch	ange	
	Sales	\$	1,582	\$	1,624	\$	(42)	
	Adjusted EBITDA	\$	178	\$	174	\$	4	
	Adjusted EBITDA Margin		11.3%	, D	10.7%	60) bps	
Light Vehicle Dri	veline Commercial Vehicle Dri	velin	ie Of	f-High	way Driveline		Power Te	echnologies
2014 201	2014 2013			2014	2013		2014	2013
11.7% 10.0	0% 7.9% 9.1%			15.1%	% 11.8%		13.9%	14.3%
Sales -	Key Drivers of Y/Y Change		Ad	j. EE	BITDA - Ke	y Dr	ivers of	Y/Y Change
	\$38 \$26					_	\$15	\$14
\$(106)	+\$64			\$(2	4)		+\$28	
FX	Vol / Mix Price / Recov	.		F	X VZ De	val	Vol / Mix	Performance

See appendix for comments regarding the presentation of non-GAAP measures

Financial Results – 2014 Full Year



(\$ in millions, except EPS)	Full Year					
		2014		2013	C	hange
Sales	\$	6,617	\$	6,769	\$	(152)
Adjusted EBITDA		746		745		1
Margin		11.3%		11.0%		30 bps
Certain Nonrecurring Charges*		(138)		-		(138)
Income from Cont. Ops Before Int. Exp.		378		467		(89)
Income Tax Benefit (Expense)**		70		(119)		189
Net Income (attributable to Dana)		319		244		75
Diluted Adjusted EPS (excludes nonrecurring)	\$	1.99	\$	1.77	\$	0.22
Capital Spend		234		209		25
Free Cash Flow		276		368		(92)

*Includes loss on disposal of Venezuelan operations, \$(77); pension settlements, \$(42); loss on extinguishment of debt, \$(19) in 2014 ** Includes \$179 benefit for a partial release of U.S. deferred tax valuation allowance in 2014

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Sales – 2014 vs. 2013



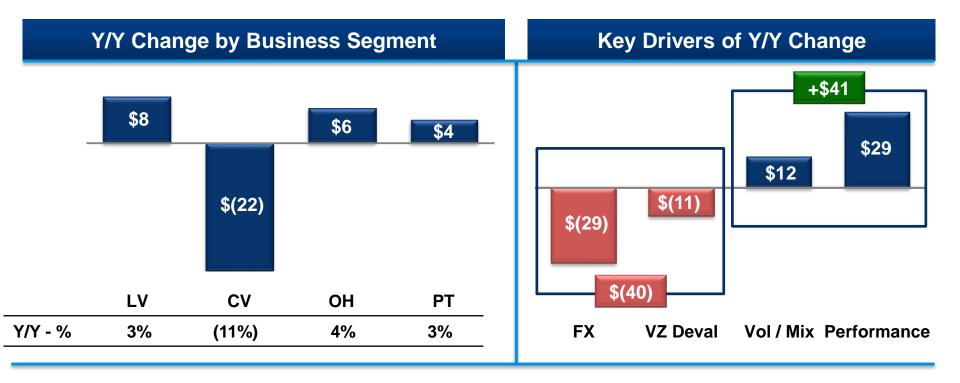
(\$ in millions)			Full Year	
		2014	2013 (Change
	Sales	\$ 6,617	\$ 6,769	\$ (152)
	Percent of Consolidated	Sales:		
	<i>North America Europe South America</i>	47% 30% 12%	44% 29% 15%	
	Asia Pacific	11%	12%	
Y/Y Change	by Business Segme	ent	Ke	y Drivers of Y/Y Change
\$95	\$27	\$38		\$65
\$(148)	\$(49) \$(99)	\$(16)	\$(213)	\$(4) +\$61
Volume/Other				
FX LV	CV OH	PT		
Y/Y - \$ \$(53)	\$(22) \$(99)	\$22	FV	
Y/Y - % (2%)	(1%) (7%)	2%	FX	Vol / Mix Price / Recov.

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See appendix for comments regarding the presentation of non-GAAP measures



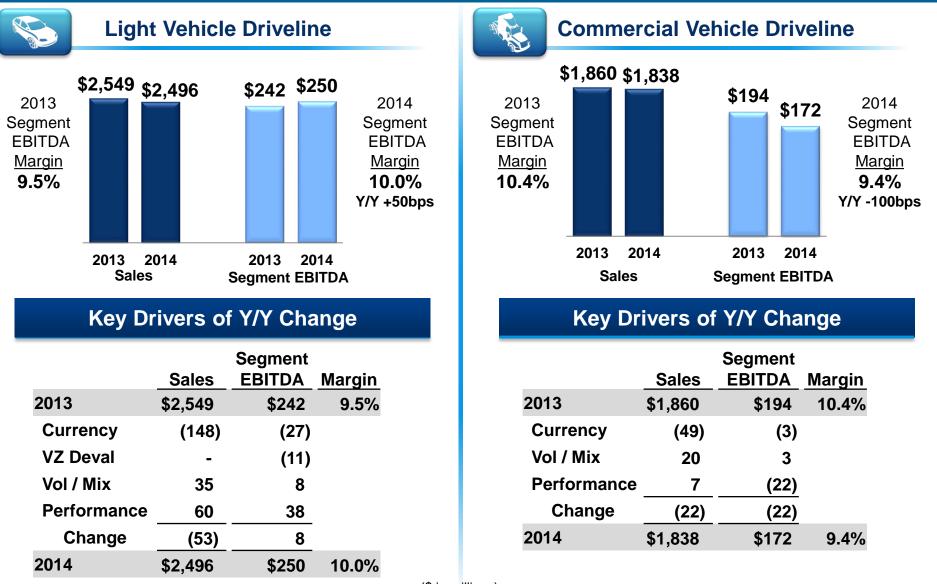
		Full Year					
	2014 2013				Change		
Adjusted EBITDA	\$	746	\$ 745	\$	1		
Margin		11.3%	11.0%		30 bps		



(\$ in millions)

2014 Business Results

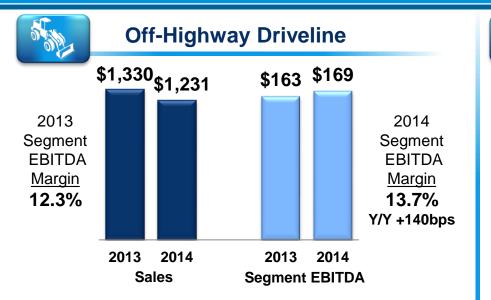




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2014 Business Results





Power Technologies \$1,030 \$1,052 \$150 \$154 2013 2014 Segment Segment **EBITDA EBITDA** Margin Margin 14.6% 14.6% Y/Y - bps 2013 2014 2013 2014 Sales Segment EBITDA

Key Drivers of Y/Y Change

	Sales	Segment EBITDA	Margin
2013	\$1,330	\$163	12.3%
Currency	-	(1)	
Vol / Mix	(101)	(10)	
Performance	2	17	
Change	(99)	6	
2014	\$1,231	\$169	13.7%

Key Drivers of Y/Y Change

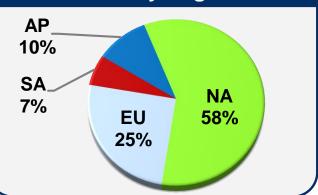
	Sales	Segment EBITDA	Margin
2013	\$1,030	\$150	14.6%
Currency	(16)	(4)	
Vol / Mix	42	11	
Performance	(4)	(3)	
Change	22	4	
2014	\$1,052	\$154	14.6%

Free Cash Flow, Cash, and Liquidity



(\$ in millions)			Full Year					
(\$ in millions)		2014		2013	С	hange		
Adjusted EBITDA	\$	746	\$	745	\$	1		
Working Capital*		(19)		116		(135)		
Restructuring		(26)		(40)		14		
Pension, Net		(11)		(60)		49		
Interest, Net**		(67)		(33)		(34)		
Cash Taxes		(116)		(136)		20		
Capital Spending		(234)		(209)		(25)		
Other		3		(15)		18		
Free Cash Flow	\$	276	\$	368	\$	(92)		

Cash, Debt & Liquidity						
(\$ in millions)	Q4 2014					
Total Cash*	\$ 1,290					
Total Debt	1,678					
Net Debt	\$ (388)					
Liquidity**	\$ 1,571					
Cash* by Region						



* Includes marketable securities; cash and marketable securities also includes \$159 in a subsidiary where access is subject to approval of subsidiary's independent board member

** \$303 available under U.S. ABL facility

* Changes in working capital relating to interest, taxes, and restructuring are included in those respective categories

** Includes \$40 and \$26 receipt of prior period interest on a note receivable classified as an operating cash flow in 2014 and 2013

Capital Structure Update



Share Repurchase Actions

- \$260 million returned to shareholders in 2014
 - \$1.09 billion since program inception
- In total, 51 million shares repurchased and redeemed*
- 24% share reduction since October 2012

Debt Structure Actions

- Refinanced \$400 million in outstanding notes
- Extended maturity earliest now 2021
- Lowered annual interest cost by ~\$2.5 million

Pension Actions

- Completed voluntary U.S. pension lump-sum cash settlement offer to salaried term vested
- ► 71% of eligible participants accepted
- Reduced Dana's pension liability by \$171 million using plan assets

Share Repurchase Summary as of 12/31/14

Shares Repurchased (incl. Series A shares)	51 M
2014 Weighted Avg. Adj. Diluted Shares	174 M
Remaining Authorization	\$311 M

Debt / Leverage	
Total Debt 12/2014	\$1.68 B
Net Debt 12/2014	\$388 M
Net Leverage	~0.52x

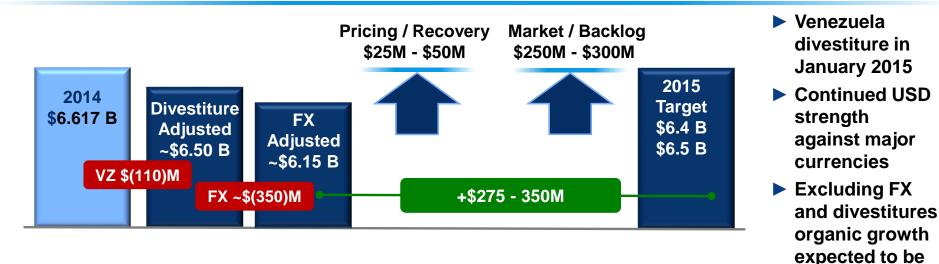
U.S. Defined Benefit Pension							
<u>2013</u>				<u>2013</u>		<u>2014</u>	
PBO			\$	1,805	\$	1,823	
FV of Assets			1,649		1,622		
(Unfunded)		\$	(156)	\$	(201)	_	
Funded % 91%			89%	_			
Growth/Fixed 13%	Cash 1%		Immunizing 53%			Equity/Alt 33%	

2015 Sales and Adjusted EBITDA

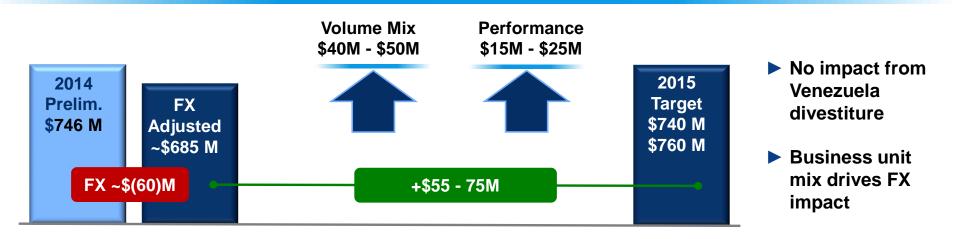


4-6%

Sales Progression From 2014



Adjusted EBITDA Progression From 2014



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2015 Financial Targets



Key Financial Metrics	2015 Targets	Business Segments – 2015 Targets
		Light Vehicle Driveline
Sales	\$6.4 – \$6.5 B	Sales Margin
		~\$2.5 B ~10%
Adjusted EBITDA	\$740 – \$760	Commercial Vehicle Driveline
Maxain	14 60/	Sales Margin
Margin	~11.6%	~\$1.8 B ~10%
Diluted Adjusted EPS*	\$2.05 - \$2.15	Off-Highway Driveline
,		Sales Margin
Capital Spend	\$300 – \$320 M	~\$1.1 B ~13%
		Power Technologies
Free Cash Flow	\$190 – \$220 M	Sales Margin
		~\$1.0 B ~15%
Other Cash Flow Items		
		Currency Assumptions
Depreciation / Amortization	~\$190 M / ~\$20 M	Euro / USD 1.15
	\$05 M	USD / CAD 0.80
Cash Taxes	~\$95 M	USD / BRL 2.50
NetInterest	¢00.84	USD / ARP 10.70
Net Interest	~\$90 M	USD / GBP 1.51
Pension Funding, Net	~\$15 M	Tax Assumptions
	+ · · ·	U.S. GAAP Rate 24%
Cash Restructuring	~\$20 M	Cash Tax Rate 23%
	+	Adjusted EPS Rate 23%

*Calculated based on fully diluted outstanding shares of 168 million - excludes future impact of the share repurchase program © Dana 2015 See appendix for comments regarding the presentation of non-GAAP measures



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Appendix

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Global Vehicle Production Dana Forecasts (Units in 000s)

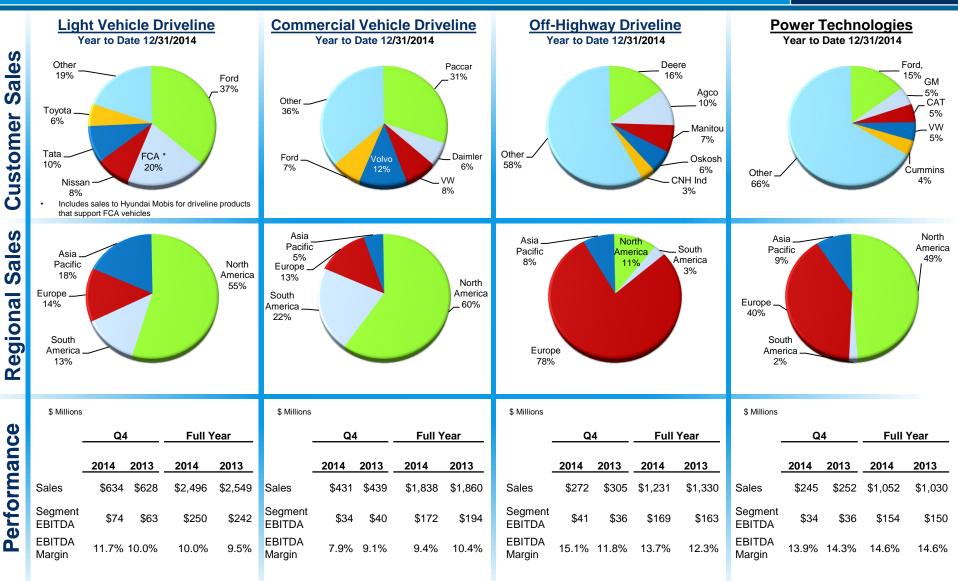


	2014	2015
	Actuals	Outlook
North America		
Light Truck (Full Frame)	3,820	3,750 – 3,850
Light Vehicle Engines	14,972	15,100 – 15,500
Medium Truck (Class 5-7)	219	205 – 225
Heavy Truck (Class 8)	298	300 – 320
Agricultural Equipment	64	60 – 65
Construction/Mining Equipment	158	155 – 165
Europe (Incl. Eastern Europe)		
Light Trucks	7,736	7,600 – 7,900
Light Vehicle Engines	21,524	21,500 – 22,500
Medium/Heavy Truck	400	400 – 420
Agricultural Equipment	220	205 – 215
Construction/Mining Equipment	301	300 – 310
South America		
Light Trucks	1,146	1,150 – 1,250
Light Vehicle Engines	3,190	3,100 – 3,300
Medium/Heavy Truck	160	150 – 160
Agricultural Equipment	43	40 – 45
Construction/Mining Equipment	17	15 – 20
Asia Pacific		
Light Trucks	22,187	22,300 – 23,300
Light Vehicle Engines	46,426	48,000 – 49,000
Medium/Heavy Truck	1,555	1,500 – 1,600
Agricultural Equipment	710	710 – 725
Construction /Mining Equipment	509	500 – 525

SOURCE: IHS Global Insight, ACT, PSR, Dana Estimates

Segment Profiles





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Diluted Adjusted EPS



DANA HOLDING CORPORATION **Diluted Adjusted EPS (Unaudited)** For the Three Months Ended December 31, 2014 and 2013

(In millions except per share amounts)

Net income attributable to parent company

Loss on divestiture of Venezuelan operations

Restructuring charges (1) Amortization of intangibles (1) Non-recurring items (1)

U.S. valuation allowance release

Pension settlement charges Loss on extinguishment of debt

Diluted shares - as reported Adjusted diluted shares

Other items

Adjusted net income

Diluted adjusted EPS

DANA HOLDING CORPORATION **Diluted Adjusted EPS (Unaudited)** For the Year Ended December 31, 2014 and 2013

(In millions except per share amounts)

Three Months Ended December 31,									
2	2014 2013				2	2014		ber 31, 2013	
\$	109 6 8 (179) 77 42 19 8	\$	42 8 23	Net income attributable to parent company Restructuring charges (1) Amortization of intangibles (1) Non-recurring items (1) U.S. valuation allowance release Loss on divestiture of Venezuelan operations Pension settlement charges Loss on extinguishment of debt Other items Adjusted net income	\$	319 19 37 (179) 77 42 19 12 346	\$	244 22 74 <u>15</u> 355	
\$	90	\$	89	Aujusted net income	φ	340	φ	300	
\$	169 169 0.53	\$	181 181 0.49	Diluted shares - as reported Potentially dilutive shares Conversion of preferred stock Adjusted diluted shares		174 174		146 2 52 200	
Ŧ	0.00	¥	0.10	Diluted adjusted EPS	\$	1.99	\$	1.77	

(1) Amounts are net of associated tax effect.

(1) Amounts are net of associated tax effect.

See accompanying slide in the appendix for comments regarding the presentation of non-GAAP measures © Dana 2015

Segment Data



DANA HOLDING CORPORATION Segment Sales & Segment EBITDA (Unaudited) For the Three Months Ended December 31, 2014 and 2013

(In millions) Three Months Ended (In millions) Year Ended December 31, December 31, 2013 2014 Sales 2014 Sales 2013 \$ 634 \$ Light Vehicle \$ 2.496 \$ 2.549 Light Vehicle 628 **Commercial Vehicle** 431 439 **Commercial Vehicle** 1,838 1.860 **Off-Highway** 1,231 1,330 **Off-Highway** 272 305 **Power Technologies** 245 252 **Power Technologies** 1,030 1.052 1,582 1,624 \$ 6,617 \$ 6,769 Total Sales \$ \$ **Total Sales** Segment EBITDA Segment EBITDA 242 Light Vehicle \$ 74 \$ 63 Light Vehicle \$ 250 \$ **Commercial Vehicle** 34 **Commercial Vehicle** 172 194 40 **Off-Highway** 41 36 **Off-Highway** 169 163 **Power Technologies Power Technologies** 34 36 154 150 **Total Segment EBITDA** 183 175 **Total Segment EBITDA** 745 749 Corporate expense and other items, net (5) 1 Corporate expense and other items, net 1 (2) Structures EBITDA (2)Structures EBITDA (2) Adjusted EBITDA \$ 178 \$ 174 **Adjusted EBITDA** \$ 746 \$ 745

DANA HOLDING CORPORATION

Segment Sales & Segment EBITDA (Unaudited)

For the Year Ended December 31, 2014 and 2013

See accompanying slide in the appendix for comments regarding the presentation of non-GAAP measures © Dana 2015

Segment Data (continued)

Three Months Ended



DANA HOLDING CORPORATION **Reconciliation of Segment and Adjusted EBITDA** to Net Income (Unaudited) For the Three Months Ended December 31, 2014 and 2013

(In millions)

		December 31,				
	2	2014		2013		
Segment EBITDA	\$	183	\$	175		
Corporate expense and other items, net		(5)		1		
Structures EBITDA		-		(2)		
Adjusted EBITDA		178		174		
Depreciation		(42)		(52)		
Amortization of intangibles		(11)		(22)		
Restructuring		(7)		(10)		
Strategic transaction expenses and other items		2		2		
Loss on disposal group held for sale		(80)				
Pension settlement charges		(42)				
Loss on extinguishment of debt		(19)				
Write-off of deferred financing costs				(2)		
Recognition of unrealized gain on payment-in-kind note receivable						
Structures EBITDA				2		
Stock compensation expense		(5)		(2)		
Interest expense, net		(25)		(25)		
Income (loss) from continuing operations before income taxes		(51)		65		
Income tax expense (benefit)		(166)		23		
Equity in earnings of affiliates		4		2		
Income from continuing operations		119		44		
Loss from discontinued operations		(11)		(1)		
Net income	\$	108	\$	43		

DANA HOLDING CORPORATION

Reconciliation of Segment and Adjusted EBITDA to Net Income (Unaudited)

For the Year Ended December 31, 2014 and 2013

(In millions)		Year Ended December 31,				
Segment EBITDA	\$	745	\$	749		
Corporate expense and other items, net		1		(2)		
Structures EBITDA				(2)		
Adjusted EBITDA		746		745		
Depreciation		(164)		(175)		
Amortization of intangibles		(49)		(87)		
Restructuring		(21)		(24)		
Strategic transaction expenses and other items		6		(4)		
Loss on disposal group held for sale		(80)				
Pension settlement charges		(42)				
Loss on extinguishment of debt		(19)				
Write-off of deferred financing costs				(4)		
Recognition of unrealized gain on payment-in-kind note receivable		2		5		
Structures EBITDA				2		
Stock compensation expense		(16)		(16)		
Interest expense, net		(103)		(74)		
Income from continuing operations before income taxes		260		368		
Income tax expense (benefit)		(70)		119		
Equity in earnings of affiliates		13		12		
Income from continuing operations		343		261		
Loss from discontinued operations		(15)		(1)		
Net income	\$	328	\$	260		

Non-GAAP Financial Information



The preceding slides refer to Adjusted EBITDA, which we've defined to be earnings from continuing and discontinued operations before interest, taxes, depreciation, amortization, equity grant expense, restructuring expense and other nonrecurring items (gain/loss on debt extinguishment, pension settlements or divestitures, impairment, etc.). Adjusted EBITDA is a primary driver of cash flows from operations and a measure of our ability to maintain and continue to invest in our operations and provide shareholder returns. Adjusted EBITDA should not be considered a substitute for income (loss) before income taxes, net income (loss) or other results reported in accordance with GAAP. Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies.

Diluted adjusted EPS is a non-GAAP financial measure which we have defined as adjusted net income divided by adjusted diluted shares. We define adjusted net income as net income attributable to the parent company excluding any nonrecurring income tax items, restructuring and impairment expense, amortization expense and other nonrecurring items (as used in adjusted EBITDA), net of any associated income tax effects. We define adjusted diluted shares as diluted shares as determined in accordance with GAAP based on adjusted net income. This measure is considered useful for purposes of providing investors, analysts and other interested parties with an indicator of ongoing financial performance that provides enhanced comparability to EPS reported by other companies. Diluted adjusted EPS is neither intended to represent nor be an alternative measure to diluted EPS reported under GAAP.

Free cash flow is a non-GAAP financial measure which we have defined as cash provided by (used in) operating activities, less purchases of property, plant and equipment. We believe this measure is useful to investors in evaluating the operational cash flow of the company inclusive of the spending required to maintain the operations. Free cash flow is neither intended to represent nor be an alternative to the measure of net cash provided by (used in) operating activities reported under GAAP. Free cash flow may not be comparable to similarly titled measures reported by other companies.

Please reference the "Non-GAAP financial information" accompanying our quarterly earnings conference call presentations on our website at www.*dana.com/investors* for our GAAP results and the reconciliations of these measures, where used, to the comparable GAAP measures.