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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**Washington, D. C. 20549**

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 12, 2004

**Dana Corporation**

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction  
of incorporation)

1-1063

(Commission File Number)

34-4361040

(IRS Employer  
Identification Number)

4500 Dorr Street, Toledo, Ohio

(Address of principal executive offices)

43615

(Zip Code)

Registrant's telephone number, including area code: (419) 535-4500

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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This Current Report on Form 8-K and the attached exhibit are being furnished by Dana Corporation (Dana) pursuant to Item 7.01 of Form 8-K in satisfaction of the public disclosure requirements of Regulation FD.

### **Item 7.01. Regulation FD Disclosure.**

On October 12, 2004, Dana issued a news release regarding its revised earnings outlook for 2004. A copy of that release is being furnished as Exhibit 99.1 to this Current Report.

### **Item 9.01. Financial Statements and Exhibits.**

#### (c) Exhibits

99.1 Text of press release of Dana Corporation (furnished but not filed pursuant to Item 7.01)

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dana Corporation  
\_\_\_\_\_  
(Registrant)

Date: October 12, 2004

By: /s/ Michael L. DeBacker  
\_\_\_\_\_  
Name: Michael L. DeBacker  
Title: Vice President, General Counsel and Secretary

News Release



Contact: Michelle L. Hards  
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#### DANA CORPORATION REVISES 2004 EARNINGS OUTLOOK

TOLEDO, Ohio, October 12, 2004 — Dana Corporation (NYSE: DCN) today revised its 2004 earnings expectations from \$1.90 per share to a range of \$1.60 to \$1.65 per share, excluding non-recurring items.

Dana Chairman and CEO Michael J. Burns said, "Like most in our industry, we are being impacted by the rising cost of steel and other raw materials, as well as reduced North American light-vehicle production volumes. Both factors are contributing to lower-than-expected operating results, not only in our original equipment business, but also in the automotive aftermarket business.

"We had expected that the bottom-line impact of these factors could be offset by the stronger performance in our heavy vehicle business and continuing cost-reduction efforts. But, given more recent trends in commodity prices and light-vehicle production volumes, it's now clear that we will see a negative effect on our 2004 earnings," Mr. Burns said. "It's also clear that this effect will be more pronounced in the fourth quarter, since our third-quarter results will reflect a benefit from favorable tax developments."

As previously announced, Dana will discuss its third-quarter results in a conference call at 10 a.m. (EDT) on Oct. 20. The call may be accessed via Dana's web site ([www.dana.com](http://www.dana.com)), where it will be accompanied by a brief slide presentation, or by dialing (800) 275-3210.

Dana Corporation is a global leader in the design, engineering, and manufacture of value-added products and systems for automotive, commercial, and off-highway vehicles. Delivering on a century of innovation, the company's continuing operations employ approximately 45,000 people worldwide dedicated to advancing the science of mobility. Founded in 1904 and based in Toledo, Ohio, Dana operates technology, manufacturing, and customer-service facilities in 30 countries. Sales from continuing operations totaled \$7.9 billion in 2003. Dana's Internet address is: [www.dana.com](http://www.dana.com).

(more)

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**Forward-Looking Statements**

*Certain statements contained in this release constitute “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements represent Dana’s expectations based on our current information and assumptions. Forward-looking statements are inherently subject to risks and uncertainties. Dana’s actual results could differ materially from those that are anticipated or projected due to a number of factors. These factors include national and international economic conditions; adverse effects from terrorism or hostilities; the strength of other currencies relative to the U.S. dollar; increases in commodity costs, including steel, that cannot be recouped in product pricing; the ability of our customers and suppliers to achieve their projected sales and production levels; competitive pressures on our sales and pricing; the continued success of our cost reduction and cash management programs and of our long-term transformation strategy for the company; the success and timing of the divestiture of the automotive aftermarket business; and other factors set out in our public filings with the Securities and Exchange Commission. Dana does not undertake to update any forward-looking statements in this release.*

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